

PRESS RELEASE

For Immediate Release

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Michels Corporation Increases Use of ISNetworld for Contractor Management Database to Streamline Pre-Qualification Processes

DALLAS (November 4, 2013) – Michels Corporation, an international utility, engineering, design and construction company based in Brownsville, Wisconsin, has broadened its relationship with ISN, now using ISNetworld as its primary contractor management system for its growing operations. Michels has been a member of ISNetworld since 2002 and, due to the company's expansion, has also decided to employ ISNetworld to manage the evaluation and pre-qualification of its numerous subcontractors.

Michels was ranked No. 1 among pipeline construction contractors in North America by ENR magazine this year and is an industry leader in horizontal directional drilling. Among Michels' recent horizontal directional drill accomplishments are the installation of a water-to-water 8-inch steel electrical line in Isle of Palms, South Carolina and a crossing from Staten Island, New York to Bayonne, New Jersey for a 30-inch steel natural gas pipeline. Michels recently completed construction of 371 miles of mainline pipeline in Oklahoma and Texas, and is now building 300 miles in Illinois and Missouri.

"Michels is a diversified utility contractor that works concurrently on many large-scale projects throughout the U.S. and Canada. That is one of the primary reasons we require the assembly, evaluation and maintenance of pre-qualification information for hundreds of our subcontractors," said Sean Nicholson, Michels Director of Health, Safety & Environmental. "We believe that ISNetworld will greatly streamline our processes, allowing us to focus on core competencies."

ISNetworld is an online contractor management system that collects, verifies and tracks information related to health and safety, procurement and training records for companies which use outsourced resources worldwide. ISN recently announced that its subscriber base has grown to include over 50,000 members.

"Subcontractor Management remains a top focus for ISN customers. Michels' expanded use of ISNetworld adds value not only to Michels, but Michels' Client companies as well," commented Brittany Surine, Senior Manager, ISN Contractor Development.

About ISN

ISN provides an online contractor management database, ISNetworld, which is designed to meet internal and governmental record keeping and compliance requirements. ISN collects health and safety, procurement, quality and regulatory information for more than 50,000 contractors and 320 Owner Clients. ISN's subject matter experts review and verify this information to assess the accuracy, relevance and timeliness of the data. Connecting Owner Clients with safe, reliable and sustainable contractors and

PRESS RELEASE

Page 2

suppliers around the globe allows these organizations to use ISN as an integral part of their management systems. For more information, visit www.isn.com.

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